Castro/Upper Market
Community Benefit District
ANNUAL REPORT 2016 - 2017
Dear Friends and Neighbors,

I’m honored to take on the role of president for the Castro/Upper Market Community Benefit District. The Castro Community Benefit District staff, contractors and volunteers work hard to improve the Castro/Upper Market and we are making progress. I can’t imagine a day without the Castro CBD clean team. The clean team works tirelessly 365 days a year.

This year your clean team picked up 46.5 tons of trash off the sidewalks and collected 1,388 dirty syringes.

In addition to cleaning, your CBD pays for increased security patrols, and a variety of economic vitality strategies. But perhaps the most valuable services provided are the most intangible… neighborhood advocacy and problem solving. Everyday the CBD advocates for the interests of the district and works with merchants, city agencies and residents to solve problems and improve our daily lives!

If you want to get involved with this amazing organization, let us know! Email info@castrocbd.org or call 415-500-1181.

Chase Chambers
President

The mission of the Castro/Upper Market Community Benefit District is to provide services that improve the quality of life in the neighborhood, emphasizing clean, safe, beautiful streets. It also promotes the area’s economic vitality, fosters the Castro’s unique district identity, and honors its diverse history.
CASTRO CBD
Wins 2017 NEN Award!

The Castro/Upper Market Community Benefit District won the 2017 Neighborhood Empowerment Network award for the Best Community Benefit District. We were honored to have State Senator Scott Wiener present the award to Andrea Aiello, Executive Director, Castro CBD.
Economic Vitality Strategies

Castro Ambassadors

Since 2011, it has been a lot easier for tourists to find their way around the Castro. That is when the Castro Community Benefit District launched the Castro Ambassadors program, organizing volunteers to help visitors feel welcome in the community. “I love showing visitors our beautiful city,” says long time volunteer Larry Holmes. “It’s really warming for me to see people interested in our neighborhood, and I want them to have a good time.”

“We can tell them our favorite restaurant or help them avoid the hills,” says Mr. Holmes. “It’s a wonderful way to get out there, help someone, and contribute to our community. Sometimes we even get to enjoy a little sunshine.”

In 2017 the Castro Ambassadors welcomed 4,578 visitors from across the globe including Japan, Australia, India and of course France!

Retail Strategy Initiative

“This is exactly the kind of activity the Castro needs to revitalize their retail scene,” said Pamela Mendelsohn, Cushman & Wakefield. “Broker tours should be happening regularly.”
Thank you for keeping The Castro clean!

Twin Peaks Tavern
401 Castro St @ Market
SF, Ca. 94114
415–864–9470
Mon – Wed / Noon til 2:00am
Thurs – Sat / 9:00am til 2:00am
Sun / 10:00am til 2:00am
TwinPeaksTavern.com
John Goldsmith first noticed The Pink Triangle Park because he loves roses. A certified master gardener, Goldsmith offered his services to the park, and last December he received the keys. Since then, he says, “Pink Triangle Park has been a miracle that I could not have imagined.”

Goldsmith established the ‘Guardeners Guild’ to organize volunteer gardeners. “I wanted to create a group that would guard the park from the elements that make it a difficult space.” Goldsmith hosts work parties the first and third Saturday of every month, attends countless meetings and still manages to check in on the park every day.

The Pink Triangle Park, “A miracle that I could not have imagined.”

John Goldsmith
Brittney Beck, general manager at Beck’s motor lodge, has noticed the change since Castro Cares launched in April, 2015. “The Castro is a small community,” she explains. “Everyone wants the neighborhood to feel clean and safe. Castro Cares helps.”

Castro Cares is a unique, community effort that builds on the city’s baseline services.

The program supports homeless outreach teams to connect people living on the streets and at risk with the city’s social service system. At the same time, Castro Cares supports increased law enforcement with Patrol Special Police foot patrols.

“We all care deeply about the people that live on the streets,” explains Chase Chambers, general manager of The Apothecarium. “We want to make sure they have access to the services available. At the same time we love this crazy, colorful neighborhood. We want to make sure it remains a great place to live.”

Castro Cares is funded through a grant from the Office of Economic & Workforce Development and donations. To donate go to http://www.castrocares.org/donations/.

“Everyone wants the neighborhood to feel clean and safe. Castro Cares helps.”

Brittney Beck
Harry Breaux sees sharing his personal knowledge of the gay rights movement as a contribution to the welfare of the neighborhood, a neighborhood that is sacred to him.

One of his most memorable moments as a Castro Ambassador was with an English woman and her two adolescent children. “I gave them directions to the Seward street slides,” Breaux explains. “She came back later and told me their story. Her husband, the children’s father, had talked about visiting the Castro and enjoying the slides. He was a wonderful father, she told me, but he died of AIDS. He was gay. It meant so much for the kids to go to this place where their father had been.”

Breaux is thrilled to be a volunteer. “It makes the Castro a more warm, friendly, and inviting place.”

Being a volunteer “...makes the Castro a more warm, friendly, and inviting place.”

Harry Breaux
We Love
The
Castro CBD!

Castro CBD Makes Us Shine!

Beaux

Brian Spiers Development

Becks Motor Lodge
Cleaning Up - By the Numbers

We live in one of San Francisco’s most popular areas, and keeping things tidy is a challenge.

<table>
<thead>
<tr>
<th>Category</th>
<th>1 month</th>
<th>In 1 year...</th>
<th>In 10 years...</th>
</tr>
</thead>
<tbody>
<tr>
<td>TRASH</td>
<td>7,760 pounds of trash and debris removals</td>
<td>93,120 pounds of trash</td>
<td>931,200 pounds of trash</td>
</tr>
<tr>
<td>GRAFFITI</td>
<td>95 removals</td>
<td>1140 removals</td>
<td>11,400 removals</td>
</tr>
<tr>
<td>GRAFFITI STICKERS</td>
<td>41 removals</td>
<td>492 removals</td>
<td>4,920 removals</td>
</tr>
<tr>
<td>NEEDLES COLLECTED</td>
<td>115 removals</td>
<td>1380 removals</td>
<td>13,800 removals</td>
</tr>
<tr>
<td>HUMAN WASTE</td>
<td>95 removals</td>
<td>1140 removals</td>
<td>11,400 removals</td>
</tr>
</tbody>
</table>

**Perspective**

In ten years, that adds up to the weight of more than four blue whales!

In ten years that adds up to to $5,705,000 in avoided city graffiti fines, plus the expense of removing the damage.

These are mostly the “artwork” flyers that are illegally pasted on public and private property. By comparison, the Louvre Museum only has 70,000 items on display.

Ouch!!

Would you want to pick that up?

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S.F. Patrol Special Police Interactions

<table>
<thead>
<tr>
<th>Category</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Physical/ Verbal Altercations</td>
<td>41</td>
</tr>
<tr>
<td>Shoplifting Thefts</td>
<td>433</td>
</tr>
<tr>
<td>Illegal Vendors</td>
<td>440</td>
</tr>
<tr>
<td>Alcohol-Related Events</td>
<td>622</td>
</tr>
<tr>
<td>Aggressive Panhandling Episodes</td>
<td>420</td>
</tr>
<tr>
<td>Sit/Lie Sleeping Instances</td>
<td>1,355</td>
</tr>
<tr>
<td>Trespassing (MPC violations)</td>
<td>822</td>
</tr>
</tbody>
</table>
CBD Coordinates with Local Police Station

The Castro CBD works closely with Supervisor Sheehy and Mission Station to ensure we have our share of beat patrols and foot officers. On a recent morning, Supervisor Sheehy coordinated top brass to walk the Castro and talk with residents and merchants about their concerns and possible solutions.

The Castro CBD will continue to work hard to ensure we have our share of resources from Mission Station. The Castro CBD also funds SF Patrol Special Police Officers to patrol the neighborhood. Patrol Special Police are an important piece of the community policing puzzle in the Castro & Upper Market.
The Castro/Upper Market CBD mourns the loss of San Francisco Patrol Special Officer John Fitzinger.

Officer John was a fixture in the Castro/Upper Market. He devoted his life to this neighborhood, merchants and residents alike. John was always concerned, always willing to help and caring for all. A firm hand when necessary and a caring heart when called for. We will all miss John very much. Our hearts go out to his family.

888-505-2998
mudpuppys.com

Luis
Asst. Groomer

Bentley
Black Lab

Hat's off to Castro CBD

Castro CBD's Hard Work Makes Us Look Good!

PRADO GROUP
Beautification & Activation Strategies

The Seed

Funded through a grant from the Office of Economic and Workforce Development, The Seed is a new public art installation in the Jane Warner Plaza featuring six 13-foot tall abstract flowers, representing seeds or wishes for equality blowing in the wind.

The inspiration for this art work draws from the many wishes many people had, to be able to freely love and to be able to be themselves. "The Castro District and its symbolism represents the collection of all these wishes into a manifestation for human rights."

- Aphidoidea

"The CBD board was drawn to the idea of light art in the Jane Warner Plaza as a way to bring positive energy and activity to the Plaza in the evening. Created by the artist group, Aphidoidea, the Seed stands as a beacon of equality and hope at the intersection of Castro and Market streets", explained Andrea Aiello, Castro CBD executive director.

Live! in the Castro

Live! In The Castro is one of the more popular daytime weekend events free to the public in the Castro. Every weekend between May – October you can find live entertainment in the Jane Warner Plaza thanks to the Castro/Upper Market Community Benefit District and a grant from the Office of Economic & Workforce Development. Neighbors, visitors and passersby enjoy music, dance, art, flagging and other entertainment. This season the CBD has hosted 56 unique performances.
## Financials

### Statement of Activities
(Year Ended June 30, 2017)

<table>
<thead>
<tr>
<th>SUPPORT AND REVENUE</th>
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<tbody>
<tr>
<td>Assessment revenue</td>
<td>$499,476</td>
</tr>
<tr>
<td>Non-assessment revenue, grants, donations, inkind</td>
<td>$344,233</td>
</tr>
<tr>
<td>Interest revenue</td>
<td>$99</td>
</tr>
<tr>
<td><strong>TOTAL SUPPORT AND REVENUE</strong></td>
<td><strong>$841,808</strong></td>
</tr>
</tbody>
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<table>
<thead>
<tr>
<th>EXPENSES</th>
<th></th>
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<tr>
<td>Program services</td>
<td>$706,669</td>
</tr>
<tr>
<td>General and administrative</td>
<td>$69,181</td>
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<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>$775,850</strong></td>
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<table>
<thead>
<tr>
<th>NET ASSETS</th>
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</thead>
<tbody>
<tr>
<td>Unrestricted net assets*</td>
<td>$57,254</td>
</tr>
<tr>
<td>Temporarily restricted**</td>
<td>$684,701</td>
</tr>
<tr>
<td><strong>TOTAL NET ASSETS</strong></td>
<td><strong>$741,955</strong></td>
</tr>
</tbody>
</table>

*Contingency & reserves  
**Funds to carry through to Dec 2017 and grants

<table>
<thead>
<tr>
<th>TOTAL CARRY OVER FROM 6/30/16</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Assessments***</td>
<td>$334,307</td>
</tr>
<tr>
<td>Grants/Donations</td>
<td>$341,850</td>
</tr>
<tr>
<td><strong>TOTAL</strong></td>
<td><strong>$676,157</strong></td>
</tr>
</tbody>
</table>

*** Assessment dollars received immediately prior to fiscal year end 6/30/2016
Assessments

The Castro/Upper Market CBD is funded through an annual assessment on the property in the district. Castro/Upper Market CBD assessments are based on the following factors:


This information is provided to the Castro/Upper Market CBD from the S. F. Assessor’s office. It is the responsibility of property owners to ensure the information provided to the CBD is correct. To correct information, property owners must contact the S.F. Assessor’s Office at 415-554-5596 or at [http://www.sfassessor.org/](http://www.sfassessor.org/). The Castro/Upper Market Community Benefit District’s Management Plan can be found on the CBD’s website at: [http://castrocbd.org/cbd-management-plan/](http://castrocbd.org/cbd-management-plan/).
Thanks for the good work, Castro CBD!

Who We Are

Board of Directors
Chase Chambers, President, Services Committee Chair
Alan Lau, Vice President
Alex Harken, Treasurer, Finance Committee Chair
Pauline Scholten, Secretary
Jamal Cool, Board Member
Brian Gougherty, Board Member, DISI Committee Chair
Hubert Ban, Board Member
Scott James, Board Member
Peter Laska, Board Member
Jim Laufenberg, Board Member, Land Use Committee Chair
Pat Sahagun, Board Member

Staff
Andrea Aiello, Executive Director
Kristin Wojkowski, Executive Assistant/Program Coordinator
Anh Han, Accountant

Castro Cares Leadership Team
Castro Community On Patrol
Castro Merchants
Castro/Upper Market Community Benefit District
Duboce Triangle Neighborhood Association
Eureka Valley Neighborhood Association
Hartford Street Neighbors
Most Holy Redeemer Catholic Church
St. Francis Lutheran Church
Wednesday Suppers, Most Holy Redeemer Catholic Church

Castro/Upper Market CBD Board of Directors meetings are open to the public. Starting in December, 2017, meetings will be held bi-monthly at 6:00 p.m., at 501 Castro St., 2nd floor (above the Bank of America). For information on all Castro/Upper Market CBD meetings, see the CBD website at: http://castrocbd.org/upcoming-meetings/.

Castro/Upper Market CBD runs from Diamond and 19th streets on its most western side, along Castro to Market street then on Market, from Castro to Octavia.
Live! In the Castro, with Gregangelo's.
Featuring Donna Sachet
Velocity Circus
Stay in Touch with the CBD!

WE WANT TO COMMUNICATE WITH YOU!
To join our email list, go to:
http://castrocbd.org/contact/

Graffiti Removal!

The Castro CBD removes graffiti for free in the district. If you would like the CBD to remove graffiti from your property in the Castro, please go to http://castrocbd.org/graffiti-removal/ to sign up, or call the Castro CBD at 415-500-1181.

Castro/Upper Market CBD Dispatch #: 415-471-7536

Call with urgent cleaning concerns/graffiti removal.